

Let's Summarize:

- There's no big up-front cash outlay.
- Manageable monthly, quarterly or annual payments.
- No big end-of-lease buy-out payment either.
- You're protected by a full manufacturer's parts and labor warranty for the life of the program.
- There is no drain on staff resources doing repairs.
- Allows you to replace your systems on a regular schedule thus keeping your computer equipment always up-to-date.
- We'll load your software and configure everything for you.



Is your computer lab a testament to your commitment to leading edge education or an embarrassment on Parents Day?

Computer Lab Bursting At The Seams ???

Consider our HP Wireless Computer Lab On Wheels !

Many schools are finding it difficult to create enough space for computer labs because of school crowding.

The HP portable computer lab can roll right into your classrooms. The heavy-duty locking storage cabinet includes a wireless access point so that all computers in the classroom can instantly connect to your network, printers and Internet portal.



At the end of the class exercise, you can put the computers back in the cabinet and plug it into an electrical outlet and the computers will re-charge so they're ready to go for the next day.

We'll load your software or all new software so that your rolling computer lab is ready to go.

We can even include accidental damage coverage on the notebooks just in case one gets dropped!

Applied Computer Technologies

700 Industrial Drive, Suite H

Cary, IL 60013

Introducing . . .

The HP Wireless Computer Lab On Wheels



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Keep Your Computer Lab Up-To-Date Without Breaking The Bank !

Let's face facts, computer equipment has one of the shortest useful life spans of any equipment installed in schools today.

Instead of having to scare up huge chunks of money every year to replace aging and out-of-date computers, doesn't it make more sense to lease your equipment and make small monthly payments instead.

ACT has put together a program that creates a full cycle of services for you and allows you to manage your cash flow easier. You can pay for your equipment over 3 or 4 years and we'll deliver fully loaded PCs to your school and provide full warranty repair services for the entire package for the life of your plan.

At the end of your lease, you have the option of keeping the equipment or replacing it all with brand new HP computers. We'll even provide a trade-in credit on the returned equipment and apply it to your new ones to save even more money! OR You can keep the equipment without any buy-out fees or freight charges.

This program isn't like others that you've seen. We have 18 years of experience providing computers to schools. We understand the problems that you face. We're providing dependable computers, fully configured at manufacturer-direct pricing that are protected with 100% parts and labor warranty to their continuing use as maintenance free as possible.



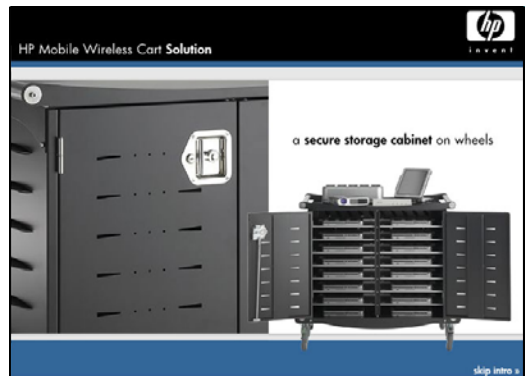
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No more scrounging for cash to replace out of date computers

There's never any big cash outlay to plan for with our program. Our program is based upon easy-to-manage monthly payments. We can also structure your plan to defer payments on your new lab until your new school year begins to ease your budget planning.

Complete repair service for the life of your lab is included

Maintenance of computer equipment is always a problem for schools. You either have to pay one of your educators to play computer repair-person or you wait patiently for volunteers to make time to come in after hours and hope they repair it correctly. Our networks are fully warrantied for the life of the network to make your life easier. Your computers are fully protected and all repair parts and labor are free.



We load your software prior to installation in your lab

Just define for us what software you want loaded on each computer and we'll configure each computer before it's delivered. We'll even make a master image for the computers so that they can be re-loaded at a moment's notice if needed in the future.

The Truth About Computer Costs

Myth #1—Computer hardware makes up the majority of the costs for a computer lab.

Reality—The initial price of hardware is a small piece of the total cost of computer lab ownership. It just looks bigger because you normally write a big check at the beginning. The costs of software and ongoing maintenance are actually significantly larger over the life of your computer network. That's why it's best to factor those expenses into the network price up front as we've done. Maintenance, software and configuration are all included.

Myth #2— It's better to buy the cheapest computers we can find and just replace them when they break.

Reality— Sadly, it doesn't work out that way. The cost of continually repairing "cheap" computers often makes these bargains more costly over the life of your network. Plus, there's always the temptation of "getting 1 or 2 more years" out of a major investment like a computer lab. Wouldn't it be nicer to know that when your computers reach a certain age, that we'll come in and make everything "new" again and you won't have to write another big check?

Myth #3—It's better to buy than to lease.

Reality—Ask any school administrator. It's tough to gather together large chunks of cash to replace computers each year. Remember the old adage "buy what appreciates and lease or rent what depreciates"? Nothing loses value faster than a PC. Wouldn't it be easier to collect a small technology usage fee at the beginning of each school year that would cover the small monthly payments of our plan?

Myth #4—Leasing is expensive.

Reality—Most schools and libraries have the advantage of "preferred" leasing rates. Yes, you will be paying a little extra for the luxury of paying for the equipment over several years, BUT it's a lot smaller than you think. AND with our plan, there are no hefty hidden end-of-lease buyout fees unlike some of our competitors.